

# AGENDA OPERATIONS COMMITTEE MEETING Tuesday, January 9, 2024 1:30 p.m.

#### **OPERATIONS COMMITTEE**

1. Approve Minutes of the Operations Committee Meeting of December 5, 2023.

#### **Consent Items for Consideration**

#### **Bobby Rodriguez**

2. Approve to issue Purchase Order No. DFW2650, for Air Handler Upgrades, with Johnson Controls, of Irving, Texas, in the amount of \$248,700.

#### JT Taylor

- 3. Approve to issue Purchase Order No. DFW2657, for Rescue Operations Equipment, with Safeware Inc., of Westminster, Colorado, in the amount of \$63,358.39.
- 4. Approve to execute Contract No. PA1261, for Video and Data Collaboration Platform with Axon Enterprise, Inc., of Scottsdale, Arizona, for the initial one-year contract amount of \$150,000, and two, one-year options in the amount of \$300,000, for a total estimated contract amount of \$450,000; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

#### **Action Items for Consideration**

#### Tammy Huddleston

5. Approve to increase Contract No. 7006752, Skylink Automatic Train Control Replacement with Alstom Transport USA, Inc., of Pittsburgh, Pennsylvania, in an amount not to exceed \$3,900,000, for a revised not to exceed contract amount of \$37,301,337.

#### **Bobby Rodriguez**

- Approve to execute Contract No. PA1162 Roadside Marking Services, with Magnum Power Wash, LLC of Garland, Texas, in an amount not to exceed \$1,251,160.66, for the three-year term of the contract.
- Approve to execute Contract No. PA1067, for Polyurethane Foam Injection Services with Nortex Concrete Lift & Stabilization, Inc., of Fort Worth, Texas, in an amount not to exceed \$8,177,600, for the five-year term of the contract.
- 8. Approve to execute Contract No. PA1147 for Non-Terminal Mechanical, Electrical, Plumbing and Building Services, with JBT AeroTech Corporation of Roy, Utah, in an amount not to exceed \$30,191,965, for the five-year term of the contract.



JT Taylor

9. Approve to execute Contract No. PA1268, for firefighting foam with Perimeter Solutions of Clayton, Missouri, for the initial one-year contract amount of \$339,200, and four, one-year options in the amount of \$307,152, for a total estimated contract amount of \$646,401; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

Date	Committee	Subject	Resolution #
01/11/2024	Operations	Air Handler Upgrades	

#### Action

That the Chief Executive Officer or designee be authorized to issue Purchase Order No. DFW2650, for Air Handler Upgrades, with Johnson Controls, of Irving, Texas, in the amount of \$248,700.

#### **Description**

• Purchase of Air Handler Upgrades in support of the Airport's Energy, Transportation & Asset Management Department.

#### **Justification**

- The project is to upgrade the largest 20 Air Handler Controllers in Terminal D.
- This supports an infrastructure upgrade to legacy heating, ventilation and air conditioning controllers. Required for the success of the digital twin project.
- The upgrade will enable alarms, monitoring, and analytics, for predictive maintenance prior to failure.
- Included in the scope are a number of VAV box hardware controllers which require replacement.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, the M/WBE goal for this contract is 18%.
- Johnson Controls Inc, has committed to achieving 20.1% M/WBE participation utilizing JaCom Enterprises, LLC (WF-C).

#### Schedule/Term

Purchase Date: January 2024

Contract #	Agreeme	Purchase DFW2650	Order #	Action Amount \$248,700	Revised Amount \$0
For Information	on contact	Fund	Project #	External Funding Sou	rce Amount
Robert Rodrig 3-1783	uez	DFW Capital Acct	2716001		\$248,700
Melissa Turne 3-5632	r				

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• This purchase will be made through Sourcewell, contract no. 070121-JHN, which is available to local Government agencies, and was approved by Resolution No. 2023-08-187, dated August 10, 2023.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to issue Purchase Order No. DFW2650, for HVAC - Air Handler Upgrades, with Johnson Controls, of Irving, Texas, in the amount of \$248,700.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 21, 2023 12:37 pm

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Dec 21, 2023 8:38 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Dec 20, 2023 5:13 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Energy & Transportation Mgmt

Dec 20, 2023 11:40 am

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
01/11/2024	Operations	Rescue Operations Equipment	

#### Action

That the Chief Executive Officer or designee be authorized to issue Purchase Order No. DFW2657, for Rescue Operations Equipment, with Safeware Inc., of Westminster, Colorado, in the amount of \$63,358.39.

#### **Description**

• Purchase of Rescue Operations Equipment in support of the Airport's Department of Public Safety.

#### Justification

- These new monitors have the detection capability of 4th generation chemical agents, which is not present in the older LCDs.
- Vortex Tripod: This will replace our Confined Space Rescue tripod used in technical rescues.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- N/A Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Goods/Finished Products)

#### Schedule/Term

Purchase Date: February 2024

Contract #	Agreeme	ent # Purcl	hase Order # 2657	<b>Action Amount</b> \$63,358.39	Revised Amount \$0
For Informati	on contact	Fund	Project #	External Funding Source	Amount
Jon Taylor 3-3530		Operating Fund	d		\$63,358.39
Melissa Turne 3-5632	r				

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• This purchase will be through OMNIA Partners contract no. 4400008468, which is available to local Government agencies, and was approved by Resolution No. 2003-01-22, dated January 9, 2003.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to issue Purchase Order No. DFW2657, for Rescue OPS Equipment, with Safeware Inc., of Westminster, Colorado, in the amount of \$63,358.39.

Monath

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 20, 2023 9:50 am

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Dec 20, 2023 8:56 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Dec 20, 2023 5:15 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head Public Safety

Dec 14, 2023 3:15 pm

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
01/11/2024	Operations	Video and Data Collaboration Platform	

#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. PA1261, for Video and Data Collaboration Platform with Axon Enterprise, Inc., of Scottsdale, Arizona, for the initial one-year contract amount of \$150,000, and two, one-year options in the amount of \$300,000, for a total estimated contract amount of \$450,000; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

#### **Description**

 Award a contract for Video and Data Collaboration Platform in support of the Airport's Department of Public Safety.

#### Justification

- This contract will support Safe and Secure initiatives by providing a platform to view stakeholder video sources for incident awareness and investigations.
- The platform is a unified security ecosystem that integrates and enhances all public safety and investigation assets for law enforcement and first responders.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this Contract due to no availability of M/WBE firms that perform this service.

#### Schedule/Term

Start Date: February 2024

• Contract Term: One year with two, one-year options

Operating Fund

Contract #	Agreeme	nt # Purchas	se Order #	Action Amount	Revised Amount
PA1261				NTE \$450,000	\$0
For Information	on contact	Fund	Project #	External Funding Source	Amount
Jon Taylor		Siezed Funds			\$150,000
3-3530		Operating Fund			000 000

\$300,000

Peggy Watkins 3-5619

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• This contract will be made through Sourcewell, Contract No. 010720-AXN, which is available to local Government agencies, and was approved by Resolution No. 2023-08-187 dated August 10, 2023.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. PA1261, for Video and Data Collaboration Platform with Axon Enterprise, Inc., of Scottsdale, Arizona, for the initial one-year contract amount of \$150,000, and two, one-year options in the amount of \$300,000, for a total estimated contract amount of \$450,000; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 20, 2023 9:53 am

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Dec 20, 2023 8:59 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Dec 20, 2023 5:16 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head Public Safety

Dec 15, 2023 10:55 pm

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
01/11/2024	Operations	Skylink Automatic Train Control Replacement	

#### Action

That the Chief Executive Officer or designee be authorized to increase Contract No. 7006752, Skylink Automatic Train Control Replacement with Alstom Transport USA, Inc., of Pittsburgh, Pennsylvania, in an amount not to exceed \$3,900,000, for a revised not to exceed contract amount of \$37,301,337.

#### **Description**

• Increase the contract for Skylink Automatic Train Control Replacement.

#### **Justification**

- The scope of this contract includes upgrading the existing Skylink train control system and completing the upgrades with minimal impact to ongoing Skylink operations. This action includes two items related to the system upgrades:
  - ◆ Throughout the course of the upgrades the contractor encountered unanticipated interruptions to their activities, primarily related to the availability of specific Skylink elements due to operational concerns. This action includes compensation for the additional resources and time needed for completion of the system upgrades.
  - Revisions to the systems graphic user interface were recently requested in order to make the system more intuitive and seamless for system operators. This action also includes compensation and time for those requested revisions.

#### D/S/M/WBE Information

- The annual goal for the historical SBE Program is 20%.
- N/A Not subject to a goal per the Board's historical SBE Policy due to the nature of the procurement. (Government Code Exemption)
- Alstom Group committed to achieving 3% SBE participation on this contract and is currently achieving 4.3%.
- Alstom Group has committed to achieving the original SBE commitment inclusive of this Board Action.

#### Schedule/Term

3-1709

• The current contract completion date will be extended up to March 29, 2024, to complete the remaining scope of work.

<b>Contract # A0</b> 7006752	greeme	ent # Purchase	Order #	Action Amount NTE 3,900,000	Revised Amount \$37,301,337
For Information co	ntact	Fund	Project #	External Funding Source	Amount
Tammy Huddleston 3-6132	l	Joint Capital Acct	26763-01		\$3,900,000
Monica Allen					

#### **Additional Information**

- On March 3, 2022, by Resolution No. 2022-03-048, the Airport decreased contract no. 7006752 for Skylink Automatic Train Control Replacement, with Alston Group of Pittsburgh, Pennsylvania.
- On April 11, 2019, by Resolution No. 2019-04-075, the Airport awarded contract no. 7006752 for Skylink Automatic Train Control Replacement, with Bombardier Transportation (Holdings), Inc. of Pittsburgh, Pennsylvania (now known as Alstom Transport USA, Inc., of Pittsburgh, Pennsylvania).

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to increase Contract No. 7006752, Skylink Automatic Train Control Replacement with Alstom Transport USA, Inc., of Pittsburgh, Pennsylvania, in an amount not to exceed \$3,900,000, for a revised not to exceed contract amount of \$37,301,337.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 21, 2023 12:38 pm

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Dec 21, 2023 8:12 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Dec 20, 2023 5:17 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Pending

Dec 20, 2023 10:30 am

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
01/11/2024	Operations	Roadside Marking Services	

#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. PA1162 Roadside Marking Services, with Magnum Power Wash, LLC of Garland, Texas, in an amount not to exceed \$1,251,160.66, for the three-year term of the contract.

#### **Description**

 Award a Contract for Roadside Marking Services in support of the Airport's Energy, Transportation & Asset Management Department.

#### **Justification**

- Replaces an existing contract that has been in place for four years.
- This contract will augment Airport staff, in providing roadside marking services including removal and application of roadside markings, curbside markings, traffic signs, and pavement markers.
- All work shall comply with Texas Department of Public Transportation (TxDOT) requirement for pavement markings.
- The services will be provided on an as-needed basis and the Airport will have no obligation to purchase any quantity under the contract.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%
- In accordance with the Board's M/WBE Program, the M/WBE goal for this contract is 40%
- Magnum Power Wash, LLC has committed to achieving 40% M/WBE participation utilizing Duran Industries, Inc (HM-C).

#### Schedule/Term

Start Date: February 2024Contract Term: Three years

Contract #	Agreeme	nt # Purchas	e Order #	Action Amount	Revised Amount
PA1162				NTE \$1,251,160.66	\$0
For Information	contact	Fund	Project #	External Funding Source	Amount
Robert Rodrigue	z	Operating Fund			\$1.251.160.66

Jeremy Jones 9-2166

3-1783

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- One bid, not from a M/WBE firm, was received on or before the due date of November 17, 2023.
- Magnum Power Wash, LLC of Garland, Texas, is the lowest, responsive and responsible bidder.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. PA1162 Roadside Marking Services, with Magnum Power Wash, LLC of Garland, Texas, in an amount not to exceed \$1,251,160.66, for the three-year term of the contract.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 21, 2023 12:40 pm

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning Finance

Dec 21, 2023 7:46 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Dec 20, 2023 5:17 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Energy & Transportation Mgmt

Dec 20, 2023 11:41 am

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
01/11/2024	Operations	Polyurethane Foam Injection Services	

#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. PA1067, for Polyurethane Foam Injection Services with Nortex Concrete Lift & Stabilization, Inc., of Fort Worth, Texas, in an amount not to exceed \$8,177,600, for the five-year term of the contract.

#### Description

• Award a contract for Polyurethane Foam Injection Services in support of the Airport's Energy, Transportation, & Asset Management Department.

#### **Justification**

- Replaces an existing contract that has been in place for three years.
- These services are needed to address both pavement and soil stabilization beneath runways and roadways throughout the Airport.
- The material and injection process has been used extensively and successfully on airfield pavements, parking lots, and roadways at the Airport. This product is used to repair sinking and moving pavement.
- Services will be ordered on an as needed basis and the Airport will have no obligation to purchase any quantity under the contract.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this Contract due to no availability of M/WBE firms that perform this service.

#### Schedule/Term

Start Date: January 2024Contract Term: Five years

Contract # Agreemen		ent # Purchase Order #		<b>Action Amount</b>	Revised Amount	
PA1067				NTE \$8,177,600	\$0	
For Information of	ontact	Fund	Project #	External Funding Source	Amount	
Robert Rodriguez		Operating Fund			\$8.177.600	

Jireh Smith 3-3433

3-1783

#### Additional Information

- Three bids, none from M/WBE firms, were received on or before the due date of December 7, 2023.
- The bid submitted by PJM Construction LLC dba Foamworks, of Garland, Texas, was determined non-responsive as the submission did not meet the specifications outlined in the Airport's solicitation.
- Nortex Concrete Lift & Stabilization, Inc., of Fort Worth, Texas, is the lowest, responsive and responsible bidder.

Additional Attachments: Y

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. PA1067, for Polyurethane Foam Injection Services with Nortex Concrete Lift & Stabilization, Inc., of Fort Worth, Texas, in an amount not to exceed \$8,177,600, for the five-year term of the contract.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 21, 2023 12:41 pm

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Dec 21, 2023 7:56 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

**Business Diversity and** 

Development

Dec 20, 2023 5:18 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Energy & Transportation Mgmt

Dec 20, 2023 11:42 am

Pending

**Chief Executive Officer** 

# Contract No. PA1067 Polyurethane Foam Injection Services Bid Tabulation

Bidders	Bid Amount
Nortex Concrete Lift & Stabilization, Inc. Fort Worth, Texas	\$8,177,600
Uretek USA, Inc. Tomball, Texas	\$8,490,600

Date	Committee	Subject	Resolution #
01/11/2024	Operations	Non-Terminal Mechanical, Electrical, Plumbing and	
		Building/Structural Services	

#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. PA1147 for Non-Terminal Mechanical, Electrical, Plumbing and Building Services, with JBT AeroTech Corporation of Roy, Utah, in an amount not to exceed \$30,191,965, for the five-year term of the contract.

#### Description

 Award a Contract for Non-Terminal Mechanical, Electrical, Plumbing and Building Services in support of the Airport's Energy, Transportation & Asset Management Department.

#### **Justification**

- Replaces an existing contract that has been in place for five years.
- The scope of work includes facility maintenance on over 160 structures.
- The contract will provide mechanical, electrical, plumbing and building services.
- Services will be provided 24 hours a day, seven days a week.
- Contractor to provide a dedicated staff for this contract.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, the M/WBE goal for this contract is 35%.
- JBT AeroTech Corporation has committed to achieving 35.32% M/WBE participation utilizing Dennis Services (WF-C: 18.77%), Facilities Consulting Group (BM-C: 13.47%) and Denali Construction Services (WF-C: 3.08%)

#### Schedule/Term

Start Date: January 2024Contract Term: Five years

Contract # A	Agreeme	nt # Purchas	se Order #	Action Amount	Revised Amount
PA1147				NTE \$30,191,965	\$0
For Information of	ontact	Fund	Project #	External Funding Source	Amount
Robert Rodriguez		Operating Fund			\$30.191.965

Peggy Watkins 3-5619

3-1783

#### **Additional Information**

- Seven bids, none from M/WBE firms, were received on or before the due date of November 7, 2023.
- Bid Tabulation attached.
- JBT AeroTech Corporation of Roy, Utah, is the lowest responsive and responsible bidder.

Additional Attachments: Y

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. PA1147 for Non-Terminal Mechanical, Electrical, Plumbing and Building/Structural Services, with JBT AeroTech Corporation of Roy, Utah, in an amount not to exceed \$30,191,965, for the five-year term of the contract.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 21, 2023 12:42 pm

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Dec 21, 2023 8:00 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

**Business Diversity and** 

Development

Dec 20, 2023 5:18 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

**Energy & Transportation Mgmt** 

Dec 20, 2023 11:42 am

Pending

**Chief Executive Officer** 

# Contract No. PA1147 Non-Terminal Mechanical, Electrical, Plumbing and Building/Structural Services Bid Tabulation

Bid Amount
\$30,191,965.00
\$30,692,099.77
· , ,
\$32,552,514.28
\$32,569,262.00
\$34,215,017.00
\$25,400,222,00
\$35,190,323.00
\$46,928,740.51

Date	Committee	Subject	Resolution #
01/11/2024	Operations	Aircraft Rescue and Fire Fighting Foam	

#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. PA1268, for firefighting foam with Perimeter Solutions of Clayton, Missouri, for the initial one-year contract amount of \$339,200, and four, one-year options in the amount of \$307,152, for a total estimated contract amount of \$646,401; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

#### **Description**

 Award a contract for Aircraft Rescue and Fire Fighting Foam (AFFF) in support of Airport's Department of Public Safety.

#### **Justification**

- The specified foam from this vendor is the only approved agent in the federal governments Qualified Products Database (QPD) and the first and only available to market for F3 foams.
- This product is for aviation firefighting and strategically integral in the Airport's transition from per-and polyfluoroalkyl substances (PFAS/PFOA) containing AFFF that is currently in our inventory.
- Procurement of the specified foam will additionally align with replacement of the ARFF fleet which is set to begin incremental unit deliveries in the spring of 2024.
- Product will be ordered on an as-needed basis, and the Airport will have no obligation to purchase any quantity under the contract.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- N/A Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Goods/Finished Products)

#### Schedule/Term

Steven Rathers

3-6378

- Start Date: January 2024
- Contract Term: One year with four, one-year options

Contract #	Agreeme	ent#Pu	rchase Order #	<b>Action Amount</b>	Revised Amount
PA1268				NTE \$646,401	\$0
For Information	contact	Fund	Project #	External Funding Source	Amount
Jon Taylor 3-3530		Operating			\$646,401

DDA	itiona	al Into	rmation

- This contract is a Sole Source.
- This contract is exempt from competitive bidding, in accordance with Local Government Code 252.002, as it is available from only one source.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. PA1268, for firefighting foam with Perimeter Solutions of Clayton, Missouri, for the initial one-year contract amount of \$339,200, and four, one-year options in the amount of \$307,152, for a total estimated contract amount of \$646,401; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 20, 2023 9:54 am

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Dec 20, 2023 8:48 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Dec 20, 2023 5:18 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head Public Safety

Dec 15, 2023 10:56 pm

Pending

**Chief Executive Officer** 



#### AGENDA FINANCE, AUDIT, and IT COMMITTEE MEETING Tuesday, January 9, 2024 1:35 p.m.

#### FINANCE, AUDIT, and IT COMMITTEE

10. Approve Minutes of the Finance, Audit, and IT Committee Meeting of December 5, 2023.

Abel Palacios

11. Financial Report.

#### **Consent Items for Consideration**

#### Elaine Rodriguez

- 12. Approve to increase Legal Services Contract No. 8005418, with Carrington Coleman Sloman & Blumenthal L.L.P., in an amount not to exceed \$48,000, for a revised not to exceed contract amount of \$197,500.
- 13. Approve to increase Legal Services Contract No. 8005483, with the firm Carter Arnett PLLC of Dallas, Texas, in the amount of \$125,000, for a revised amount not to exceed \$218,000.

#### Heath Montgomery Michael Youngs

14. Approve to enter into a Cooperative Agreement, Contract No. PA1260, between the Board and The Interlocal Purchasing System (TIPS), a Department of Texas Education Service Center Region 8, of Pittsburg, Texas; and execute Contract No. PA1259, for Board Agenda Management Software with CivicPlus of Manhattan, Kansas, for the initial two-year contract amount of \$39,544.70, and five, one-year options in the amount of \$109,664.44, for a total estimated contact of \$149,209.14; and that the Chief Executive Officer or designee is authorized to exercise options years at the Airport's discretion.

#### Michael Youngs

- 15. Approve to execute Contract No. PA1247, for Net Motion Mobility Software Support with Mobile Wireless LLC of Plano, Texas, for the initial two-year contract amount of \$55,146.53, and three, one-year options in the amount of \$173,219, for a total estimated contract amount of \$228,365.53; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.
- 16. Approve to increase and extend Contract No. 7005847, for Computer Aided Dispatch and Records Management System, with Central Square Technologies, LLC of Lake Mary, Florida, in an amount not to exceed \$445,329.17, for a revised not to exceed contract amount of \$6,099,444.84.



#### **Action Items**

Donnell Harvey

- 17. Approve to execute a Reimbursement Agreement with American Airlines, Inc. for the Terminal E Reconfiguration Design Project in an amount not to exceed \$3,468,226.00.
- 18. Approve to execute a Reimbursement Agreement with American Airlines, Inc. for the Terminal C Redevelopment Project in an amount not to exceed \$22,273,441.

Erica Mulder

19. Approve to execute three contracts for State Legislative Consulting Services: Contract No. 8005580, with McWilliams Governmental Affairs Consultants, Inc., of Austin, Texas, for the initial one-year contract amount of \$78,000, and three, one-year options in the amount of \$258,000, for a total estimated amount of \$336,000; Contract No. PA1217, with Strategies 360 Texas, LLC, of Austin, Texas, for the initial one-year contract amount of \$90,000, and three, one-year options in the amount of \$270,000, for a total estimated amount of \$360,000; and Contract No. PA1267, with Warner Seale Public Affairs of Austin, Texas, for the initial one-year contract amount of \$90,000, and three, one-year options in the amount of \$270,000, for a total estimated amount of \$360,000; a total action amount of \$1,056,000, and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

Elaine Rodriguez

20. Approve to increase Legal Services Contract No. 8005262 with Kelly Hart & Hallman, LLP of Fort Worth, Texas, in the amount not to exceed \$500,000, for a revised not to exceed amount of \$2,088,750.

Michael Youngs

- 21. Approve to execute Contract No. PA1269 for HiveMQ Sensor Messaging Platform, with Carahsoft Technology Corp, or Reston, Virginia, for the initial one-year contract amount of \$210,500, and four, one-year options in the amount of \$675,000, for a total estimated contract of \$885,500, and that the Chief Executive Office or designee is authorized to exercise option years at the Airport's discretion.
- 22. Approve to execute Contract No. PA1113 for Business Continuity and Disaster Recovery System, with Carahsoft Technology Corp. of Reston, Virginia, for the initial three-year contract amount of \$501,299.02 and two, one-year options in the amount of \$364,878.84 for a total estimated contract of \$866,177.86; and that the Chief Executive Office or designee is authorized to exercise option years at the Airport's discretion.



23. Approve to execute Contract No. PA1112, for IT Infrastructure and Security Master Service Agreement with Presidio Networked Solutions Group, LLC of Irving, Texas, for the initial two-year contract amount of \$9,500,000, and three, one-year options in the amount of \$14,250,000, for a total estimated contract amount of \$23,750,000. Each renewal option will be brought back to the Board for approval.

#### **Discussion Items**

Tamela Lee 24. Monthly D/S/M/WBE Expenditure Report.

# KPIs and Financial Report – FY 2024



# Key Performance Indicator Scorecard

(\$ in millions)			_ FY 2024			
Key Performance Indicator	FY 2023 Actuals	FY 2024 Actuals	FY 2024 Budget		vs. Budget (Decrease)	Annual Budget
DFW CC Net Revenues	\$38.6	\$44.7	\$39.3	\$5.4	13.7%	\$229.9
Total Expenditure Budget	\$186.2	\$200.0	\$204.1	(\$4.1)	(2.0%)	\$1,243.2
Airline Costs	\$92.6	\$94.0	\$101.5	(\$7.5)	(7.4%)	\$613.3
Total Passengers (Ms)	12.7	14.2	13.4	8.0	6.1%	81.6
Total Landed Weights (Bs)	7.7	8.5	8.1	0.4	5.0%	50.9
Results Status Bar	Improv Worse	/ed/Constant	t			



# **DFW Cost Center**

	Year-To-Date					FY 2024
	FY 2023	FY2024	FY 2024	Actuals vs.	Budget	Annual
(in millions)	Actuals	Actuals	Budget	Increase/(D	ecrease)	Budget
Revenues						
Parking	\$35.3	\$38.8	\$37.9	\$0.9	2.4%	\$220.6
Concessions	17.7	21.2	19.2	2.0	10.4%	121.4
Rental Car	8.0	8.4	7.6	0.8	10.9%	44.6
Commercial Development	12.1	13.1	13.0	0.0	0.3%	77.0
Other Revenues	7.5	10.3	9.4	1.0	(0.6%)	56.8
Total Revenues	80.5	91.9	87.1	4.7	5.4%	520.4
DFW CC Expenditures						
Operating Expenditures	25.4	27.1	27.8	(8.0)	(2.7%)	167.8
Debt Service, net	7.8	10.4	10.5	(0.1)	(1.4%)	64.9
Total Expenditures	33.1	37.4	38.3	(0.9)	(2.4%)	232.8
Gross Margin - DFW Cost Center	47.4	54.4	48.8	5.6	11.6%	287.6
Less Transfers and Skylink						
Skylink Costs	8.8	9.7	9.5	0.2	2.6%	57.7
Net Revenues	\$38.6	\$44.7	\$39.3	\$5.4	13.7%	\$229.9



# Airline Cost Centers

	Year-To-Date					FY 2024
	FY 2023	FY2024	FY 2024	Actuals vs.	Budget	Annual
(in millions)	Actuals	Actuals	Budget	Increase/(De	ecrease)	Budget
Revenues						
Landing Fees	\$14.4	\$28.8	\$27.4	\$1.4	5.1%	\$173.0
Other Airfield	2.5	2.7	2.7	0.0	0.9%	15.9
Terminal Leases	55.5	61.3	61.5	(0.2)	(0.3%)	367.5
FIS Fees	4.7	6.5	6.4	0.2	2.7%	42.9
Turn Fees	5.5	4.8	4.1	0.7	17.7%	24.9
Other Terminal	4.7	5.6	4.8	0.9	18.4%	29.6
Transfer from DFW Cost Center	19.0	23.0	18.9	4.0	21.4%	109.2
Total Revenues	106.4	132.7	125.7	7.0	5.6%	762.9
Expenditures						
Operating Expenditures	65.8	74.7	76.9	(2.2)	(2.9%)	454.9
Debt Service, net	52.3	49.3	50.0	(0.7)	(1.4%)	308.1
Total Expenditures	118.1	124.1	127.0	(2.9)	(2.3%)	762.9
Net Income/(Loss)	(\$11.8)	\$8.6	(\$1.3)	\$10.0	N/M	(\$0.0)



# Operating Fund – Total Expenditures

Two months ending November 30, 2023 – Unaudited

	Year-To-Date					
	FY 2023	FY2024	FY 2024	Actuals vs.	Budget	Annual
(in millions)	Actuals	Actuals	Budget	Increase/(D	ecrease)	Budget
Operating Expenditures						
Salaries and Wages	\$26.0	\$27.9	\$27.3	\$0.6	2.4%	\$184.4
Benefits	11.8	13.2	13.3	(0.1)	(0.7%)	83.7
Facility Maintenance Contracts	17.6	20.0	20.5	(0.4)	(2.1%)	124.0
Other Contract Services	19.5	22.7	24.5	(1.8)	(7.5%)	162.9
Utilities	5.2	5.5	5.1	0.4	7.3%	37.7
Equipment and Other Supplies	2.7	3.5	4.3	(0.9)	(19.9%)	28.4
Insurance	1.9	2.2	2.3	(0.1)	(4.6%)	15.3
Fuels	8.0	0.8	8.0	(0.0)	(1.0%)	4.8
General, Administrative, and Other	13.8	14.4	14.8	(0.4)	(2.8%)	31.4
Total Operating Expenditures	99.2	110.2	113.0	(2.7)	(2.4%)	672.4
Debt Service, gross	87.0	89.8	91.1	(1.4)	(1.5%)	570.8
Total Operating Fund Expenditures	\$186.2	\$200.0	\$204.1	(\$4.1)	(2.0%)	\$1,243.2



Date 01/11/2024 Finance/Audit/IT Subject Legal Services with Carrington Coleman Sloman & Blumenthal. L.L.P.	<b>Date</b> 01/11/2024		Finance/Audit/IT	Resolution #
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#### Action

That the Chief Executive Officer or designee be authorized to increase Legal Services Contract No. 8005418, with Carrington Coleman Sloman & Blumenthal L.L.P., in an amount not to exceed \$48,000, for a revised not to exceed contract amount of \$197,500.

#### **Description**

• This action would increase the Board's contract for Legal Services in connection with disputes and potential litigation with MK Construction.

#### **Justification**

• The Letter Agreement was entered into between the Dallas Fort Worth International Airport Board and Carrington Coleman Sloman & Blumenthal, L.L.P, effective May 12, 2021.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this Contract due to the limited availability of MWBE firms with the required expertise.

Contract #	Agreeme	ent# Pur	chase Order #	Action Amount	Revised Amount
8005418				NTE \$48,000	\$197,500
For Information	n contact	Fund	Project #	External Funding Source	e Amount
Elaine Rodrigue 3-5487	ez	Operating Fu	nd		\$48,000

Date

Additional Information		
		Additional Attachments: <b>N</b>
BE IT RESOLVED BY THE DAL	LAS FORT WORTH INTERNATIONA	AL AIRPORT BOARD
	an Sloman & Blumenthal L.L.P., in ar	crease Legal Services Contract No. a amount not to exceed \$48,000, for a
Approved as to Form by	Approved as to Funding by	Approved as to M/WBE by
Obite 15	Kom Myosath	Tamele Ger
Rodriguez, Elaine	Miyashita, Glenn	Lee, Tamela
Legal Counsel Dec 21, 2023 12:43 pm	Assistant Vice President Capital Planning	Vice President Business Diversity and Development
	Finance Dec 21, 2023 7:57 am	Business Diversity and Development
		Dec 20, 2023 5:19 pm
SIGNATURE REQUIRED FOR A	PPROVAL	
Approved by		
Thates he		

**Chief Executive Officer** 

Legal

Dec 20, 2023 9:12 am

Date	Committee	Subject	Resolution #
01/11/2024	Finance/Audit/IT	Legal Services with Carter Arnett PLLC	

#### Action

That the Chief Executive Officer or designee be authorized to increase Legal Services Contract No. 8005483, with the firm Carter Arnett PLLC of Dallas, Texas, in the amount of \$125,000, for a revised amount not to exceed \$218,000.

#### Description

• This action would increase the Board's contract for legal Services in connection with the CorpCare, Inc. v DFW International Airport lawsuit.

#### Justification

• On May 24, 2022, the Board entered into a legal services agreement with Carter Arnett PLLC, for legal advice and representation in connection with the defense of the CorpCare lawsuit.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- Carter Arnett is a certified Minority Business Enterprise (BM-C) therefore its self-performance will count towards the annual M/WBE Program goal.

Contract #	Agreeme	ent# Purc	chase Order #	Action Amount	Revised Amount
8005483				\$125,000	\$218,000
For Information	n contact	Fund	Project #	External Funding Source	Amount
Elaine Rodrigue 3-5487	ez	Operating Fu	nd		\$125,000

		Additional Attachments: <b>N</b>
BE IT RESOLVED BY THE DALL	AS FORT WORTH INTERNATIONA	L AIRPORT BOARD
That the Chief Executive Officer or with the firm Carter Arnett PLLC	r designee be authorized to increase	Legal Services contract no. 8005483, 125,000, for a revised amount not to
That the Chief Executive Officer of with the firm Carter Arnett PLLC exceed \$218,000.	r designee be authorized to increase of Dallas, Texas, in the amount of \$	Legal Services contract no. 8005483, 125,000, for a revised amount not to
That the Chief Executive Officer or with the firm Carter Arnett PLLC	r designee be authorized to increase	Legal Services contract no. 8005483,
That the Chief Executive Officer of with the firm Carter Arnett PLLC exceed \$218,000.  Approved as to Form by	r designee be authorized to increase of Dallas, Texas, in the amount of \$  Approved as to Funding by	Legal Services contract no. 8005483, 125,000, for a revised amount not to  Approved as to M/WBE by
That the Chief Executive Officer of with the firm Carter Arnett PLLC exceed \$218,000.  Approved as to Form by  Rodriguez, Elaine Legal Counsel	r designee be authorized to increase of Dallas, Texas, in the amount of \$  Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital	Legal Services contract no. 8005483, 125,000, for a revised amount not to  Approved as to M/WBE by  Lee, Tamela Vice President Business Diversity
That the Chief Executive Officer of with the firm Carter Arnett PLLC exceed \$218,000.  Approved as to Form by  Rodriguez, Elaine	r designee be authorized to increase of Dallas, Texas, in the amount of \$  Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning Finance	Legal Services contract no. 8005483, 125,000, for a revised amount not to  Approved as to M/WBE by  Lee, Tamela Vice President Business Diversity and Development Business Diversity and
That the Chief Executive Officer of with the firm Carter Arnett PLLC exceed \$218,000.  Approved as to Form by  Rodriguez, Elaine Legal Counsel	r designee be authorized to increase of Dallas, Texas, in the amount of \$  Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning	Legal Services contract no. 8005483, 125,000, for a revised amount not to  Approved as to M/WBE by  Lee, Tamela Vice President Business Diversity and Development
That the Chief Executive Officer of with the firm Carter Arnett PLLC exceed \$218,000.  Approved as to Form by  Rodriguez, Elaine Legal Counsel	Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning Finance Dec 21, 2023 7:57 am	Legal Services contract no. 8005483, 125,000, for a revised amount not to  Approved as to M/WBE by  Lee, Tamela Vice President Business Diversity and Development Business Diversity and Development
That the Chief Executive Officer of with the firm Carter Arnett PLLC exceed \$218,000.  Approved as to Form by  Rodriguez, Elaine Legal Counsel Dec 21, 2023 12:43 pm	Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning Finance Dec 21, 2023 7:57 am	Legal Services contract no. 8005483, 125,000, for a revised amount not to  Approved as to M/WBE by  Lee, Tamela Vice President Business Diversity and Development Business Diversity and Development
That the Chief Executive Officer of with the firm Carter Arnett PLLC exceed \$218,000.  Approved as to Form by  Rodriguez, Elaine Legal Counsel Dec 21, 2023 12:43 pm  SIGNATURE REQUIRED FOR AR	Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning Finance Dec 21, 2023 7:57 am	Legal Services contract no. 8005483, 125,000, for a revised amount not to  Approved as to M/WBE by  Lee, Tamela Vice President Business Diversity and Development Business Diversity and Development
That the Chief Executive Officer of with the firm Carter Arnett PLLC exceed \$218,000.  Approved as to Form by  Rodriguez, Elaine Legal Counsel Dec 21, 2023 12:43 pm  SIGNATURE REQUIRED FOR AR	Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning Finance Dec 21, 2023 7:57 am	Legal Services contract no. 8005483, 125,000, for a revised amount not to  Approved as to M/WBE by  Lee, Tamela Vice President Business Diversity and Development Business Diversity and Development

Date	Committee	Subject	Resolution #
01/11/2024	Finance/Audit/IT	Board Agenda Management Software	

#### Action

That the Chief Executive Officer or designee be authorized to enter into a Cooperative Agreement, Contract No. PA1260, between the Board and The Interlocal Purchasing System (TIPS), a Department of Texas Education Service Center Region 8, of Pittsburg, Texas; and execute Contract No. PA1259, for Board Agenda Management Software with CivicPlus of Manhattan, Kansas, for the initial two-year contract amount of \$39,544.70, and five, one-year options in the amount of \$109,664.44, for a total estimated contact of \$149,209.14; and that the Chief Executive Officer or designee is authorized to exercise options years at the Airport's discretion.

#### Description

• Award a contract for board agenda management software.

#### **Justification**

- This action will implement a new board management software solution that provides time-saving automation while allowing customization as needed for non-routine tasks.
- This software streamlines the entire agenda management process to include, creating agenda items, coordinating approval with airport leadership, managing the after-board meeting documents and process, and archiving documents.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, no M/BWE goal was determined for this contract due to no availability of M/WBE forms that perform this service.

#### Schedule/Term

3-1132

- Start Date: January 2024
- Contract Term: Two years, with five, one-year options

Contract #	Agreeme	nt # Purchas	e Order#	Action Amount	Revised Amount
				NTE \$149,209.14	\$
For Information	n contact	Fund	Project #	External Funding Source	Amount
Michael Youngs 3-5350		Operating Fund			\$149,209.14
Heath Montgom 3-2329	ery				
Casey Daniels					

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• This contract will be made through The Interlocal Purchasing System (TIPS), a Department of Texas Education Service Center Region 8, contract no. 220105, which is available to local government agencies, contingent upon Board approval.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to enter into a Cooperative Agreement, Contract No. PA1260, between the Board and The Interlocal Purchasing System (TIPS), a Department of Texas Education Service Center Region 8, of Pittsburg, Texas; and execute Contract No. PA1259, for Board Agenda Management Software with CivicPlus of Manhattan, Kansas, for the initial two-year contract amount of \$39,544.70, and five, one-year options in the amount of \$109,664.44, for a total estimated contact of \$149,209.14; and that the Chief Executive Officer or designee is authorized to exercise options years at the Airport's discretion.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 21, 2023 12:44 pm

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Dec 21, 2023 7:55 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Dec 20, 2023 5:20 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Information Technology Svcs

Dec 20, 2023 9:22 am

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
01/11/2024	Finance/Audit/IT	Net Motion Mobility Software Support	

#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. PA1247, for Net Motion Mobility Software Support with Mobile Wireless LLC of Plano, Texas, for the initial two-year contract amount of \$55,146.53, and three, one-year options in the amount of \$173,219, for a total estimated contract amount of \$228,365.53; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

#### **Description**

 Award a contract for Net Motion Mobility Software Support in support of the Airport's Technology Program.

#### **Justification**

- Replaces an existing contract that has been in place for five years.
- Provides secure remote connection for DPS and AOC from their devices to the Airport network.
- Includes training for a designated DFW system administrator to manage new features.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- N/A Not subject to a goal for the Board's M/WBE Policy due to the nature of the procurement. (Goods/Finished Products).

#### Schedule/Term

- Start Date: January 2024
- Contract Term: Two years with three, one-year options

Contract #	Agreeme	nt # Purchas	e Order #	Action Amount	<b>Revised Amount</b>
PA1247				NTE \$228,365.53	\$0
For Information	contact	Fund	Project #	External Funding Source	Amount
Michael Youngs 3-5350		Operating Fund			\$228,365.53

Jonathan Garza 3-1153

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• This contract will be made through Texas Department of Information (DIR), contract no. DIR-CPO-4723, which is available to local Government agencies, and was approved by Resolution No. 97-01-24, dated January 9, 1997.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. PA1247, for Net Motion Mobility Software Support with Mobile Wireless LLC of Plano, Texas, for the initial two-year contract amount of \$55,146.53, and three, one-year options in the amount of \$173,219, for a total estimated contract amount of \$228,365.53; and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 21, 2023 12:44 pm

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Dec 21, 2023 7:50 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Dec 20, 2023 5:20 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Information Technology Svcs

Dec 20, 2023 9:22 am

Pending

**Chief Executive Officer** 

01/11/2024 Finance/Audit/IT Computer Aided Dispatch and Records Management System	<b>Date</b> 01/11/2024	Committee Finance/Audit/IT	_ ' '	Resolution #
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#### Action

That the Chief Executive Officer or designee be authorized to increase and extend contract no. 7005847, for Computer Aided Dispatch and Records Management System, with CentralSquare Technologies, LLC of Lake Mary, Florida, in an amount not to exceed \$445,329.17, for a revised not to exceed contract amount of \$6.099.444.84.

#### **Description**

• Increase and extend the contract for Computer Aided Dispatch (CAD) and Records Management System (RMS).

#### **Justification**

- The system is used by DPS for dispatch of police and fire, as well as evidence and records management.
- CAD is primarily responsible for managing emergency calls, dispatching appropriate resources, and tracking the status of units in the field. RMS focuses on maintaining records of incidents, investigations, arrests, and other law enforcement activities.
- This renewal for one year in order will allow time to evaluate other software for a possible replacement of the CAD/RMS system.

#### D/S/M/WBE Information

- The annual goal for the historical M/WBE Program is 25%.
- In accordance with the Board's historical M/WBE Program, the M/WBE goal for this contract is 5% for the installation phase.
- TriTech Software System achieved 17.5% M/WBE participation in the installation phase, contract is currently in the maintenance phase.

#### Schedule/Term

Current contract completion date: April 1, 2024
Revised contract completion date: April 1, 2025

Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
7005847			NTE \$445,329.17	\$6,099,444.84

For Information contact	Fund	Project #	External Funding Source	Amount
Michael Youngs 3-5350	Operating Fund			\$445,329.17
Casey Daniels 3-1132				

- On July 11, 2013, by Resolution No. 2013-07-203, the Airport awarded contract no. 7005847, for Computer Aided Dispatch and Records Management System to TriTech Software Systems of San Diego, California (now known as CentralSquare Technologies, LLC for Lake Mary, Florida).
- On September 5, 2019, by Resolution No. 2019-09-208, the Airport increased awarded contract no. 7005847, for Computer Aided Dispatch and Records Management System to TriTech Software Systems of San Diego, California.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to increase and extend contract no. 7005847, for Computer Aided Dispatch and Records Management System, with CentralSquare Technologies, LLC of Lake Mary, Florida, in an amount not to exceed \$445,329.17, for a revised not to exceed contract amount of \$6,099,444.84.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 21, 2023 12:45 pm

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Dec 21, 2023 8:34 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Dec 20, 2023 5:20 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Information Technology Svcs

Dec 20, 2023 9:22 am

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
01/11/2024	Finance/Audit/IT	Reimbursement Agreement with American Airlines, Inc. for the Terminal E Reconfiguration Design Project	

#### Action

That the Chief Executive Officer or designee be authorized to execute a Reimbursement Agreement with American Airlines, Inc. for the Terminal E Reconfiguration Design Project in an amount not to exceed \$3,468,226.00.

#### **Description**

- This agreement will allow American Airlines, Inc., (AA) to proceed with the design for the Terminal E Swap. It will be expedited to avoid any impact on the project schedule and gate availability.
- AA will be relocating their operations at Terminal E from the South end to the North end. This will require the reconfiguration of lobby and gate counters, support areas on the concourse and ramp levels, and branding of hold rooms. There will also be airside modifications to the BHS, restriping, and re-alignment of ADVGS.
- Additionally, AA will be relocating from its current location at the southern end of Terminal E (8 regional gates, E34-E38B) to the northern end of Terminal E (6 mainline gates, E4-E9). This move will optimize operations by placing them immediately adjacent to the operations at Terminal C.

#### **Justification**

• The Airport needs to relocate operations throughout the construction implementation of CTA Expansion and Terminal F Programs. This will ensure operations are able to continue while construction occurs.

#### D/S/M/WBE Information

- American Airlines has set a 31% M/WBE goal on reimbursable agreement projects.
- American Airlines has awarded the Architecture/Design scope to Ghafari Associates, L.L.C., and the remaining scope to multiple primes.
- Ghafari Associates, L.L.C. and American Airlines have committed to achieving a total of 35% M/WBE participation for this project. See attached list of M/WBE subcontractors and primes.
- The 35% M/WBE committed participation excludes \$396,250 in Owner's (American Airlines) contingency and \$1.09M in exempt/specified equipment and services. Any M/WBE participation achieved on the contingency amount will be credited toward the M/WBE commitment.

Contract #	Agreeme	ent # Purcha	se Order #	<b>Action Amount</b>	Revised Amount
				\$3,468,226.00	\$0
For Information	n contact	Fund	Project #	External Funding Source	Amount
Donnell Harvey 3-4640		Joint Capital Acc	t		\$3,468,226.00

Additional Information		
		A deliki anal Akkadananka W
		Additional Attachments: Y
BE IT RESOLVED BY THE DALL	AS FORT WORTH INTERNATIONA	L AIRPORT BOARD
		e a Reimbursement Agreement with Project t in an amount not to exceed
Approved as to Form by	Approved as to Funding by	Approved as to M/WBE by
Thirte 2	Non Mysouth	Tande Lee
Rodriguez, Elaine	Miyashita, Glenn	Lee, Tamela
Legal Counsel Dec 20, 2023 10:07 am	Assistant Vice President Capital Planning	Vice President Business Diversity and Development
	Finance	Business Diversity and
	Dec 20, 2023 9:56 am	Development Dec 20, 2023 5:21 pm
SIGNATURE REQUIRED FOR AP	PROVAL	
Approved by		
Department Head		
Dec 19, 2023 10:53 am	Chief Executive	Pending e Officer Date

#### **American Airlines Reimbursement Agreement**

DFW Terminal E Swap (Design) Minority Prime and Subcontractor List

### PRIME: Ghafari Associates, L.L.C. M/WBE Subcontractors

MEP Consulting Engineers, Inc. Sunland Group, Inc. Access by Design Inc.	WBE WBE WBE	WF-C WF-C WF-C <b>Subtotal</b>	11.00% 1.00% 1.00% <b>13.00%</b>
	Ghafar	M/WBE Total	13.00%
Owner: American M/WBE P	•	)	
Brock Solutions US Systems, LLC TransSolutions, LLC	WBE WBE	WF-C WF-C <b>Subtotal</b>	10.00% 1.00% <b>11.00%</b>
R. M. Chin and Associates, Inc.	MBE	PF-C	9.00%
Pure Construction Contracting, LLC	MBE	BM-C	2.00%
	AA	M/WBE Total	22.00%

Overall M/WBE Total

35%

Date	Committee	Subject	Resolution #
01/11/2024	Finance/Audit/IT	Reimbursement Agreement with American Airlines, Inc for the Terminal C Redevelopment	

#### Action

That the Chief Executive Officer or designee be authorized to execute a Reimbursement Agreement with American Airlines, Inc. for the Terminal C Redevelopment Project in an amount not to exceed \$22,273,441.

#### **Description**

- This agreement will allow American Airlines, Inc., (AA) to proceed with the design for the Terminal C Redevelopment Project.
- The Terminal C Redevelopment Project has multiple components, and some will be managed by the Airport and some by AA.
- The Airport and AA agree that sharing the management of the work will allow for the fastest delivery of the new gates, which are critical for the AA operation.

#### **Justification**

- The relocated functions are critical to the airline operation, and relocating them enables the continuing redevelopment of Terminal C.
- This project will require close coordination with affected stakeholders to minimize conflicts and improve project delivery, which can be more efficiently planned and implemented by AA.

#### D/S/M/WBE Information

- American Airlines has set a 31% M/WBE goal on reimbursable agreement projects.
- American Airlines has awarded the Design scope to Corgan Associates, Inc., and the remaining scope to multiple primes.
- Corgan Associates, Inc. and American Airlines have committed to achieving a total of 34% M/WBE participation for this project. See attached list of M/WBE subcontractors and primes.
- The 34% M/WBE committed participation excludes \$3.7M in Owner's (American Airlines) contingency. Any M/WBE participation achieved on the contingency amount will be credited toward the M/WBE commitment.

Contract #	Agreeme	nt # Purchase	Order #	<b>Action Amount</b>	<b>Revised Amount</b>
				NTE \$22,273,441	\$0
For Information	n contact	Fund	Project #	External Funding Source	Amount
Donnell Harvey 3-4640		Joint Capital Acct	26908-92		\$22,273,441

Additional Information		
		Additional Attachments: Y
BE IT RESOLVED BY THE DALLA	AS FORT WORTH INTERNATIONA	L AIRPORT BOARD
	r designee be authorized to executinal C Redevelopment Project in an	e a Reimbursement Agreement with amount not to exceed \$22,273,441.
Approved as to Form by	Approved as to Funding by	Approved as to M/WBE by
Obrible 15	Kom Mysakta	Tamele Ger
Rodriguez, Elaine Legal Counsel	Miyashita, Glenn Assistant Vice President Capital	Lee, Tamela Vice President Business Diversity
Dec 20, 2023 10:08 am	Planning Finance	and Development Business Diversity and
	Dec 20, 2023 10:59 am	Development
SIGNATURE REQUIRED FOR AP	PROVAI	Dec 20, 2023 5:24 pm
Approved by	THO THE	
888		
Department Head		Pending
Dec 19, 2023 10:53 am	Chief Executive	e Officer Date

#### **American Airlines Reimbursement Agreement**

DFW Terminal C Redevelopment – Phase 2 & 3 Design Minority Prime and Subcontractor List

### PRIME: Corgan M/WBE Subcontractors

MEP Consulting Engineers, Inc. Focus EGD TransSolutions, LLC Jane Design & Consulting, Inc.	WBE WBE WBE WBE	WF-C WF-C WF-C WF-C <b>Subtotal</b>	14.00% 1.00% 1.00% 1.00% <b>17.00%</b>			
Ponce-Fuess Engineering, LLC Aguirre Project Resources, LLC	MBE MBE	HM-C HM-C Subtotal	2.00% 1.00% <b>3.00%</b>			
Syscontek Consulting, LLC	MBE	PM-C	1.00%			
	Corga	n M/WBE Total	21.00%			
	Owner: American Airlines (AA) M/WBE Primes					
R. M. Chin and Associates, Inc.	MBE	PF-C	12.00%			
Pure Construction Contracting, LLC	MBE	ВМ-С	1.00%			
	AA	A M/WBE Total	13.00%			
	Overal	II M/WBE Total	34%			

Date	Committee	Subject	Resolution #
01/11/2024	Finance/Audit/IT	State Legislative Consulting Services	

#### Action

That the Chief Executive Officer or designee be authorized to execute three contracts for State Legislative Consulting Services: contract no. 8005580, with McWilliams Governmental Affairs Consultants, Inc., of Austin, Texas, for the initial one-year contract amount of \$78,000, and three, one-year options in the amount of \$258,000, for a total estimated amount of \$336,000; contract no. PA1217, with Strategies 360 Texas, LLC, of Austin, Texas, for the initial one-year contract amount of \$90,000, and three, one-year options in the amount of \$270,000, for a total estimated amount of \$360,000; and contract no. PA1267, with Warner Seale Public Affairs of Austin, Texas, for the initial one-year contract amount of \$90,000, and three, one-year options in the amount of \$270,000, for a total estimated amount of \$360,000; a total action amount of \$1,056,000, and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

#### Description

 Award three contracts for State Legislative Consulting Service in support of the Airport's Government Relations Department.

#### **Justification**

- Replaces three existing contracts that have been in place for approximately three years.
- This action will provide support to the Government Relations Department as they advocate for the Airport's legislative priorities during the Texas Legislative Session.
- Consultants will perform services including, but not limited to, advising and developing strategy for positions on proposed legislation to influence state legislative and regulatory activities; preparing testimony for public hearings held by legislative committees and state agencies; securing meetings with key decision makers; providing reports and other deliverables to aid in the Airport's advocacy efforts.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this Contract due to the limited availability of M/WBE firms that perform this service.

#### Schedule/Term

- Start Date: February 2024
- Contract Term: One year with three, one-year options

Contract #	Agreement #	Purchase Order #	<b>Action Amount</b>	<b>Revised Amount</b>
8005580			NTE \$336,000	\$0
PA1217			NTE \$360,000	\$0
PA1267			NTE \$360,000	\$0

For Information contact	Fund	Project #	External Funding Source	Amount
Erica A. Mulder 3-5863	Operating Fund			\$1,056,000
Helen Chaney 3-2523				

- Four proposals, none from M/WBE firms, were received on or before the due date of October 4, 2023:
  - ♦ Hance Scarborough, LLP, of Austin, Texas
  - ♦ McWilliams Government Affairs Consulting, Inc., of Austin, Texas
  - ◆ Strategies 360 Texas, LLC, of Austin, Texas
  - ♦ Warner Seale Public Affairs of Austin, Texas
- Based on the evaluation of the qualification documents, the selection committee recommends award of the contracts to McWilliams Government Affairs Consulting, Inc., of Austin, Texas; Strategies 360 Texas, LLC, of Austin, Texas; and Warner Seale Public Affairs of Austin, Texas.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute three contracts for State Legislative Consulting Services: contract no. 8005580, with McWilliams Governmental Affairs Consultants, Inc., of Austin, Texas, for the initial one-year contract amount of \$78,000, and three, one-year options in the amount of \$258,000, for a total estimated amount of \$336,000; contract no. PA1217, with Strategies 360 Texas, LLC, of Austin, Texas, for the initial one-year contract amount of \$90,000, and three, one-year options in the amount of \$270,000, for a total estimated amount of \$360,000; and contract no. PA1267, with Warner Seale Public Affairs of Austin, Texas, for the initial one-year contract amount of \$90,000, and three, one-year options in the amount of \$270,000, for a total estimated amount of \$360,000; a total action amount of \$1,056,000, and that the Chief Executive Officer or designee is authorized to exercise option years at the Airport's discretion.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 21, 2023 12:47 pm

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Dec 21, 2023 10:11 am

Approved as to M/WBE by

Lee. Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Dec 21, 2023 4:49 pm

#### SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head Government Relations Dec 21, 2023 8:49 am

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
01/11/2024	Finance/Audit/IT	Legal Services with the firm of Kelly Hart & Hallman, LLP	

#### Action

That the Chief Executive Officer or designee be authorized to increase Legal Services Contract No. 8005262 with Kelly Hart & Hallman, LLP of Fort Worth, Texas, in the amount not to exceed \$500,000, for a revised not to exceed amount of \$2,088,750.

#### Description

• The action would increase the Airport's contract for legal services in connection with car sharing issues, including the pending lawsuit against Turo, Inc.

#### Justification

• The Letter Agreement was entered into between the Dallas Fort Worth International Airport and Kelly Hart & Hallman, LLP effective June 14, 2021.

#### D/S/M/WBE Information

• In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this Contract increase due to the limited availability of M/WBE firms with the required expertise.

Contract #	Agreeme	ent # Purch	nase Order #	<b>Action Amount</b>	Revised Amount
8005262				\$500,000	\$2,088,750
For Information	n contact	Fund	Project #	External Funding Source	Amount
Elaine Rodrigue 3-5487	2Z	Operating Fund	d		\$500,000

Additional Information		
		Additional Attachments: <b>N</b>
BE IT RESOLVED BY THE DALL	AS FORT WORTH INTERNATIONA	
That the Chief Executive Officer o	r designee be authorized to increase	Legal Services contract no. 8005262
That the Chief Executive Officer o	r designee be authorized to increase f Fort Worth, Texas, in the amount r	AL AIRPORT BOARD
That the Chief Executive Officer o with Kelly Hart & Hallman, LLP of	r designee be authorized to increase f Fort Worth, Texas, in the amount r	Legal Services contract no. 8005262
That the Chief Executive Officer of with Kelly Hart & Hallman, LLP of not to exceed amount of \$2,088,75	r designee be authorized to increase Fort Worth, Texas, in the amount r 50.	Legal Services contract no. 8005262 not to exceed \$500,000, for a revised
That the Chief Executive Officer of with Kelly Hart & Hallman, LLP of not to exceed amount of \$2,088,75  Approved as to Form by  Rodriguez, Elaine	r designee be authorized to increase fort Worth, Texas, in the amount roo.  Approved as to Funding by  Miyashita, Glenn	Legal Services contract no. 8005262 not to exceed \$500,000, for a revised  Approved as to M/WBE by  Lee, Tamela
That the Chief Executive Officer of with Kelly Hart & Hallman, LLP of not to exceed amount of \$2,088,758  Approved as to Form by	r designee be authorized to increase fort Worth, Texas, in the amount roo.  Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning	Legal Services contract no. 8005262 not to exceed \$500,000, for a revised  Approved as to M/WBE by  Lee, Tamela Vice President Business Diversity and Development
That the Chief Executive Officer of with Kelly Hart & Hallman, LLP of not to exceed amount of \$2,088,75  Approved as to Form by  Rodriguez, Elaine Legal Counsel	r designee be authorized to increase fort Worth, Texas, in the amount roo.  Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning Finance	Legal Services contract no. 8005262 not to exceed \$500,000, for a revised  Approved as to M/WBE by  Lee, Tamela Vice President Business Diversity and Development Business Diversity and
That the Chief Executive Officer of with Kelly Hart & Hallman, LLP of not to exceed amount of \$2,088,75  Approved as to Form by  Rodriguez, Elaine Legal Counsel	r designee be authorized to increase fort Worth, Texas, in the amount roo.  Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning	Legal Services contract no. 8005262 not to exceed \$500,000, for a revised  Approved as to M/WBE by  Lee, Tamela Vice President Business Diversity and Development
That the Chief Executive Officer of with Kelly Hart & Hallman, LLP of not to exceed amount of \$2,088,75  Approved as to Form by  Rodriguez, Elaine Legal Counsel	r designee be authorized to increase Fort Worth, Texas, in the amount roo.  Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning Finance Dec 21, 2023 7:47 am	Legal Services contract no. 8005262 not to exceed \$500,000, for a revised  Approved as to M/WBE by  Lee, Tamela Vice President Business Diversity and Development Business Diversity and Development
That the Chief Executive Officer of with Kelly Hart & Hallman, LLP of not to exceed amount of \$2,088,758  Approved as to Form by  Rodriguez, Elaine Legal Counsel Dec 21, 2023 12:49 pm	r designee be authorized to increase Fort Worth, Texas, in the amount roo.  Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning Finance Dec 21, 2023 7:47 am	Legal Services contract no. 8005262 not to exceed \$500,000, for a revised  Approved as to M/WBE by  Lee, Tamela Vice President Business Diversity and Development Business Diversity and Development
That the Chief Executive Officer of with Kelly Hart & Hallman, LLP of not to exceed amount of \$2,088,758  Approved as to Form by  Rodriguez, Elaine Legal Counsel Dec 21, 2023 12:49 pm  SIGNATURE REQUIRED FOR AIR	r designee be authorized to increase Fort Worth, Texas, in the amount roo.  Approved as to Funding by  Miyashita, Glenn Assistant Vice President Capital Planning Finance Dec 21, 2023 7:47 am	Legal Services contract no. 8005262 not to exceed \$500,000, for a revised  Approved as to M/WBE by  Lee, Tamela Vice President Business Diversity and Development Business Diversity and Development

Date	Committee	Subject	Resolution #
01/11/2024	Finance/Audit/IT	Sensor Messaging Platform	

#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. PA1269 for HiveMQ Sensor Messaging Platform, with Carahsoft Technology Corp, or Reston, Virginia, for the initial one-year contract amount of \$210,500, and four, one-year options in the amount of \$675,000, for a total estimated contract of \$885,500, and that the Chief Executive Office or designee is authorized to exercise option years at the Airport's discretion.

#### **Description**

• Award a contract for Sensor Messaging Platform in support of the Airport's Technology Program.

#### **Justification**

- New software solution provides for secure real-time communication from a wide array of Internet of Things (IoT) devices and sensors on the Airport campus.
- The Airport completed a proof of concept to prove the software met and exceeded all requirements, including data encryption and safeguarding of industrial controls.
- The software provides a standardized mechanism to connect to and communicate with sensors that use differing protocols.
- Supports DFW Digital Strategy to leverage data for proactive operations and optimizing facility maintenance.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this contract due to limited availability of M/WBE firms that can perform this service.

#### Schedule/Term

3-1132

- Start Date: January 2024
- Contract Term: One year with four, one-year options

Contract #	Agreeme	ent # Purch	ase Order#	<b>Action Amount</b>	Revised Amount
PA1269				NTE \$885,500	\$
For Information	on contact	Fund	Project #	External Funding Source	Amount
Michael Young 3-5350	gs	Operating Fund			\$885,500
Casey Daniels					

A	ddition	! !4	C	4:
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• This contract will be made through OMNIA Partners contract no. R191902, which is available to local Government agencies, and was approved by Resolution No. 2003-01-22, dated January 9, 2003.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. PA1269 for HiveMQ Broker Mangement System, with Carahsoft Technology Corp, or Reston, Virginia, for the initial one-year contract amount of \$210,500, and four, one-year options in the amount of \$675,000, for a total estimated contract of \$885,500, and that the Chief Executive Office or designee is authorized to exercise option years at the Airport's discretion.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 21, 2023 12:50 pm

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Dec 21, 2023 8:28 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Dec 20, 2023 5:30 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Information Technology Svcs

Dec 20, 2023 9:22 am

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
01/11/2024	Finance/Audit/IT	Business Continuity and Disaster Recovery System	

#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. PA1113 for Business Continuity and Disaster Recovery System, with Carahsoft Technology Corp. of Reston, Virginia, for the initial three-year contract amount of \$501,299.02 and two, one-year options in the amount of \$364,878.84 for a total estimated contract of \$866,177.86; and that the Chief Executive Office or designee is authorized to exercise option years at the Airport's discretion.

#### **Description**

• Award a contract for Fusion Risk Management in support of the Airport's Technology Program.

#### **Justification**

- Fusion Framework System (FFS) is a Business Continuity, Disaster Recovery, and Resiliency Enterprise Software Solution.
- FFS will be used to track Disaster Recovery Plans internally and managed by 3rd parties.
- A business continuity plan gives an organization the ability to maintain essential processes before, during, and after a disaster.
- DFW Administrative policy requires maintaining and updating BCDR for critical processes and systems.
- This platform will help collect, automate, and report on critical data allowing us to accurately analyze, prepare, and respond to threats and disruptions.
- The HIPAA Law requires the Airport to have Disaster Recovery Plans and procedures in place to restore any loss of patient data.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- In accordance with the Board's M/WBE Program, no M/WBE goal was determined for this contract due to limited availability of M/WBE firms that can perform this service.

#### Schedule/Term

3-5350

3-1153

Jonathan Garza

- Start Date: January 2024
- Contract Term: Three years with two, one-year options

Contract #	Agreeme	nt # Purchas	se Order #	<b>Action Amount</b>	<b>Revised Amount</b>
PA1113				NTE \$866,177.86	\$0
For Information	n contact	Fund	Project #	External Funding Source	Amount
Michael Youngs		Operating Fund			\$866,177.86

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Д	aan	uona	u into	ırmanını

• This contract will be made through OMNIA Partners contract no. R191902, which is available to local Government agencies, and was approved by Resolution No. 2003-01-22, dated January 9, 2003.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. PA1113 for Business Continuity and Disaster Recovery System, with Carahsoft Technology Corp. of Reston, Virginia, for the initial three-year contract amount of \$501,299.02 and two, one-year options in the amount of \$364,878.84 for a total estimated contract of \$866,177.86; and that the Chief Executive Office or designee is authorized to exercise option years at the Airport's discretion.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 21, 2023 12:51 pm

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Dec 21, 2023 8:30 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Dec 20, 2023 5:30 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Information Technology Svcs

Dec 20, 2023 9:23 am

Pending

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
01/11/2024	Finance/Audit/IT	IT Infrastructure and Security Master Service Agreement	

#### Action

That the Chief Executive Officer or designee be authorized to execute contract no. PA1112, for IT Infrastructure and Security Master Service Agreement with Presidio Networked Solutions Group, LLC of Irving, Texas, for the initial two-year contract amount of \$9,500,000, and three, one-year options in the amount of \$14,250,000, for a total estimated contract amount of \$23,750,000. Each renewal option will be brought back to the Board for approval.

#### **Description**

• Award a contract for IT Infrastructure and Security Master Service Agreement in support of the Airports Technology Program.

#### Justification

- This contract will replace four existing contracts for purchase and maintenance of various IT hardware components that will be expiring.
- Provides for purchase and maintenance of commodity IT hardware items such as network routers, switches, servers, and storage.
- Allows the Airport to leverage competitive pricing negotiated by the State of Texas Department of Information Resources for IT Hardware.
- Items will be ordered on an as-needed basis, and the Airport will have no obligation to purchase any quantity under the contract.

#### D/S/M/WBE Information

- The annual goal for the M/WBE goal is 31%.
- In accordance with the Board's M/WBE program, the M/WBE goal for this contract is 26%.
- Presidio Network Solutions Group LLC, has committed to achieving 26% M/WBE participation for the professional services associated with this contract.

#### Schedule/Term

3-1132

- Start Date: January 2024
- Contract Term: Two years with three, one-year options

Contract #	Agreeme	nt #	Purchase Order #	<b>Action Amount</b>	<b>Revised Amount</b>
PA1112				NTE \$23,750,000	\$0
For Information	n contact	Fund	Project #	External Funding Source	Amount
Michael Youngs 3-5350	5	Various			\$23,750,000
Casey Daniels					

• This contract will be made through Texas Department of Information (DIR), contract nos. DIR-TSO-4167; DIR-TSO-4331; DIR-CPO-4859; DIR-CPO-5185; DIR-TSO-4259; and DIR-TSO-4288, which is available to local Government agencies, and was approved by Resolution No. 97-01-21, dated January 9, 1997.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute contract no. PA1112, for IT Infrastructure and Security Master Service Agreement with Presidio Networked Solutions Group, LLC of Irving, Texas, for the initial two-year contract amount of \$9,500,000, and three, one-year options in the amount of \$14,250,000, for a total estimated contract amount of \$23,750,000. Each renewal option will be brought back to the Board for approval.

Approved as to Form by

Rodriguez, Elaine Legal Counsel Dec 21, 2023 1:11 pm Approved as to Funding by

Miyashita, Glenn Assistant Vice President Capital

Planning Finance

Dec 21, 2023 8:14 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Dec 21, 2023 4:48 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Information Technology Svcs Dec 20, 2023 9:24 am Pending

**Chief Executive Officer** 



# AGENDA CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE Tuesday, January 9, 2024 1:45 p.m.

#### CONCESSIONS/COMMERCIAL DEVELOPMENT COMMITTEE

25. Approve the minutes of the Concessions/Commercial Development Meeting of December 5, 2023.

#### Consent Item for Consideration

Zenola Campbell

 Approve to amend Lease Number 010535 with Stellar Partners, Inc. and the Dallas Fort Worth International Board.

#### **Action Items for Consideration**

Zenola Campbell

- 27. Approve to enter into a Lease Agreement with Bugatti Bar Group and the Dallas Fort Worth International Airport Board.
- 28. Approve to enter into a Lease Agreement with JAVASTAR, Inc. and the Dallas Fort Worth International Airport Board.
- 29. Approve to enter into a Lease Agreement with Corliss Stone-Littles, LLC and the Dallas Fort Worth International Airport Board.
- 30. Approve to re-concept and extend the term of Lease No. 008571 between ASI-Cowboys Joint Venture and Dallas Fort Worth International Airport Board.
- 31. Approve to enter into a Lease Agreement with Host Java DFW SBC-GAB, LLC. and the Dallas Fort Worth International Airport Board.

#### Sharon McCloskey

32. Approve to execute five contracts for Janitorial Paper Products and Dispensers each for an initial term of one-year with four, one-year options: Contract No. PA1089, with Ferguson Enterprises LLC dba Ferguson Facilities Supply, Grand Prairie, Texas, for a total estimated contact amount of \$9,867.60; Contract No. PA1241, with Vertiv Operating Company, Carrollton, Texas, for a total estimated contact amount of \$806,161.50; and Contract No. PA1242, with Brady Industries of Texas LLC dba BradyIFS, Fort Worth, Texas, for a total estimated contact amount of \$149,647.40; Contract No. PA1256, with Imperial Bag & Paper Co. LLC Jersey City, New Jersey, for a total estimated contact amount of \$321,606.00; and Contract No. PA1211, with M.A.N.S. Distributors, Inc., Carrollton, Texas, for a total estimated contract amount of \$399,120.00; that the Chief Executive Officer or designee is authorized to exercise options years at the Airport's discretion.



#### **Discussion Item**

Zenola Campbell 33. Permits Issued by Concessions.

Date	Committee	Subject	Resolution #
01/11/2024	Concessions/Comm Dev	Approval to amend Lease No. 010535	

#### Action

That the Chief Executive Officer or designee be authorized to amend Lease Number 010535 with Stellar Partners, Inc. and the Dallas Fort Worth International Board.

#### **Description**

- Great American Bakery Cafe, Location ID No D.NC.106A, Gate D25, shall be terminated on January 1, 2024.
- Concessionaire shall be reimbursed unamortized capital investment per section 8.01 of said Lease in an amount not to exceed \$196,650.

#### Justification

• This location will be displaced due to the Chase Sapphire Project.

#### D/S/M/WBE Information

• All involuntary terminations involving a joint venture are subject to an approved dissolution agreement.

Contract #	Agreeme	ent#	Purchase Order #	Action Amount	Revised Amount
				\$0	\$0
For Information	contact	Fund	Project #	External Funding Source	Amount
Zenola Campbell 3-4830	I				\$0

Additional Information		
		Additional Attachments: N
BE IT RESOLVED BY THE DALL	AS FORT WORTH INTERNATIONA	L AIRPORT BOARD
That the Chief Executive Officer of Partners, Inc. and the Dallas Fort V		d Lease Number 010535 with Stellar
Approved as to Form by	Approved as to Funding by	Approved as to M/WBE by
Obiher 25	Non Myonta	Tanule Gue
Rodriguez, Elaine Legal Counsel	Miyashita, Glenn Assistant Vice President Capital	Lee, Tamela Vice President Business Diversity
Dec 21, 2023 1:12 pm	Planning Finance	and Development
	Dec 21, 2023 8:59 am	Business Diversity and Development
CIONATURE REQUIRER FOR AR	DDOVAL	Dec 20, 2023 5:30 pm
SIGNATURE REQUIRED FOR AP	PROVAL	
Approved by Aguala W Campbell		
Department Head		Pending
Dec 20, 2023 10:06 am	Chief Executive	

Date	Committee	Subject	Resolution #
01/11/2024	Concessions/Comm Dev	Approval to enter into a Lease Agreement with Bugatti Bar Group	

#### Action

That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with Bugatti Bar Group and the Dallas Fort Worth International Airport Board.

#### **Description**

- As the result of a request for proposal, Bugatti Bar Group was awarded a Food and Beverage location.
- Bugatti Bar Group will operate Bugatti Bar & Taverna, an upscale Italian restaurant and bar, featuring chef inspired food and cocktails as well as a variety of beer and wines, in Terminal A, Gate A17.
- The minimum annual guarantee will be \$103,937 for a term of 10 years.
- Concessionaire shall pay the following Percent Rents:
  - ◆ Seventeen Percent of Gross Receipts for the sale of Coffee.
  - Eighteen Percent of Gross Receipts for the sale of all food and non-alcoholic beverages.
  - ◆ Fourteen Percent of all other Gross Receipts.

#### D/S/M/WBE Information

- This lease agreement is awarded under the Board's Small Business Enterprise Concessions (SBEC) Program.
- Bugatti Bar Group is comprised of M2 Concepts LLC (SBEC: BM-C, 60%), Bugatti's, Inc. (SBEC: IM-C, 25%), Charles Bush Consulting (SBEC: BM-C, 10%) and RH Concessions LLC (SBEC: BM-C, 5%).
- Bugatti Bar Group is committed to 30% M/WBE participation in the design and construction of the lease space.

Contract #	Agreeme	ent#	Purchase Order #	Action Amount	Revised Amount
				\$0	\$0
For Information	n contact	Fund	Project #	External Funding Source	Amount
Zenola Campbe 3-4830	II				\$0

- Three bar concept concession lease proposals, including three from SBEC firms, was received on or before the due date of August 14, 2023.
  - ♦ M2 Concepts of Fort Worth, Texas
  - ◆ D&B Mitchell Group, LLC of McKinney, Texas
  - ◆ JAVASTAR, Inc., of Dallas, Texas
- Based on the evaluations of submissions, the recommended award for this lease is M2 Concepts, of Fort Worth, Texas.

#### Justification

- This action is based on the Concessions Policy, 2.1 Selection Criteria and the criteria within the Request for Proposal.
- This action supports the Board's Concession Policy to provide and improve the shopping, dining and service experience at DFW International Airport.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with Bugatti Bar Group and the Dallas Fort Worth International Airport Board.

Booketa

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 20, 2023 10:09 am

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Dec 20, 2023 11:01 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Dec 20, 2023 5:31 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Pending

Dec 20, 2023 10:06 am

Zenola W Campbell

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
01/11/2024	Concessions/Comm Dev	Approval to enter into a Lease Agreement with JAVASTAR, Inc.	

#### Action

That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with JAVASTAR, Inc. and the Dallas Fort Worth International Airport Board.

#### **Description**

- As the result of a request for proposal, JAVASTAR, Inc. was awarded a Travel Essential location.
- JAVASTAR, Inc. will operate Sundance Travel Essentials, a Travel Essential location in Terminal B, Gate B43.
- The minimum annual guarantee will be \$94,283 for a term of 7 years.
- Concessionaire shall pay the following Percent Rents:
  - Sixteen Percent of Gross Receipts for the sale of Prepared or Pre-Packaged Food.
  - Seventeen Percent of Gross Receipts for the sale of Non-Alcoholic Beverages.
  - Eighteen Percent of Gross Receipts for the sale of Bottled Water.
  - ◆ Fourteen Percent of all other Gross Receipts.

#### **Justification**

- This action is based on the Concessions Policy, 2.1 Selection Criteria and the criteria within the Request for Proposal.
- This action supports the Board's Concession Policy to provide and improve the shopping, dining and service experience at DFW International Airport.

#### D/S/M/WBE Information

- This lease agreement is awarded under the Board's Small Business Enterprise Concessions (SBEC) Program.
- JavaStar, Inc. is a certified Small Business Enterprise Concessions (SBEC: HM-C, 100%) Firm.
- JavaStar, Inc. is committed to 30% M/WBE participation in the design and construction of the lease space.

Contract #	Agreeme	ent#	Purchase Order #	<b>Action Amount</b>	Revised Amount
				\$0	\$0
For Information	on contact	Fund	Project #	External Funding Source	Amount
Zenola Campb	ell				\$0
3-4830					

- Four travel essentials concessions concept lease proposals, all from SBEC firms, were received on or before the due date of August 14, 2023.
  - ◆ Gideon Total Management Services, LLC of Fort Worth, Texas
  - ♦ JAVASTAR, Inc., of Dallas, Texas
  - ♦ M2 Concepts LLC of Fort Worth, Texas
  - ◆ Love from DFW, LLC of Chicago, Illinois
- Based on the evaluations of submissions, the recommended award for this lease concept is JAVASTAR, Inc., of Dallas, Texas.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with JAVASTAR, Inc. and the Dallas Fort Worth International Airport Board.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 20, 2023 10:35 am

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Dec 20, 2023 11:03 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

Business Diversity and

Development

Dec 20, 2023 5:31 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Pending

Dec 20, 2023 10:27 am

Zenola W Campbell

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
01/11/2024	Concessions/Comm Dev	Approval to enter into a Lease Agreement with Corliss Stone-Littles, LLC	

#### Action

That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with Corliss Stone-Littles, LLC and the Dallas Fort Worth International Airport Board.

#### **Description**

- As the result of a request for proposal, Corliss Stone-Littles, LLC was awarded a Personal Care location.
- Corliss Stone-Littles, LLC will operate L'Occitane En Provence, a personal care location, in Terminal A Gate A19.
- The minimum annual guarantee will be \$101,367 for a term of 7 years.
- Concessionaire shall pay the following Percent Rents:
  - ◆ Sixteen Percent of Gross Receipts for the sale apparel, hats, souvenirs, batteries and all other retail merchandise.
  - ◆ Thirteen Percent of all other Gross Receipts.

#### Justification

- This action is based on the Concessions Policy, 2.1 Selection Criteria and the criteria within the Request for Proposal.
- This action supports the Board's Concession Policy to provide and improve the shopping, dining and service experience at DFW International Airport.

#### D/S/M/WBE Information

- This lease agreement is awarded under the Board's Small Business Enterprise Concessions (SBEC) Program.
- Corliss Stone-Littles, LLC is a certified Small Business Enterprise Concessions (SBEC: BF-C, 100%) Firm.
- Corliss Stone-Littles, LLC is committed to 30% m/WBE participation in the design and construction of the lease space.

Contract #	Agreeme	ent #	Purchase Order #	<b>Action Amount</b>	Revised Amount
				\$0	\$0
For Informatio	n contact	Fund	Project #	External Funding Source	Amount
Zenola Campbe 3-4830	ell				\$0

٨	44	itio	1er	Info	rma	tion
А	aa	шоі	171	ши	11112	шоп

- One personal care concept concession lease proposal, from a SBEC firm, was received on or before the due date of August 13, 2023.
- Based on the submission evaluation, the recommended award for this lease concept is Corliss Stone-Littles, LLC of Colleyville, Texas.

Additional Attachments: N

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with Corliss Stone-Littles, LLC and the Dallas Fort Worth International Airport Board.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 20, 2023 10:10 am

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning Finance

Dec 20, 2023 11:01 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

**Business Diversity and** 

Development

Dec 20, 2023 5:31 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head

Pending

Dec 20, 2023 10:07 am

Levola W Campbell

**Chief Executive Officer** 

Date	Committee	Subject	Resolution #
01/11/2024	Concessions/Comm Dev	Approval to re-concept and extend the term of Lease No. 008571 with ASI-Cowboys Joint Venture	

#### Action

That the Chief Executive Officer or designee be authorized to re-concept and extend the term of Lease No. 008571 between ASI-Cowboys Joint Venture and Dallas Fort Worth International Airport Board.

#### **Description**

- Concessionaire shall re-concept Cantino Laredo located in Terminal D, Gate D24, ID No. D-NC103A to Chili's/Maggiano's.
- The minimum annual guarantee will increase from \$351,653 to \$446,599.
- The minimum annual guarantee will be waived during the first year of operations.
- The term will be reset to seven years in light of the investment the concessionaire will make.
- All other terms and conditions of said Lease remain in effect.

#### **Justification**

- Concessionaire will revitalize this location to provide new and relevant services to meet passenger needs.
- This action supports the Boards Concession Policy, 1.3.2 of providing and improving the shopping, dining, and service experience at DFW International Airport.

#### D/S/M/WBE Information

• The existing ACDBE and M/WBE commitments will continue to apply to the lease term extension.

Contract #	Agreeme	ent#	Purchase Order #	Action Amount	Revised Amount
				\$0	\$0
For Information	n contact	Fund	Project #	External Funding Source	Amount
Zenola Campbell 3-4830				\$0	

Additional Information		
/ data in ormation		
		Additional Attachments: N
BE IT RESOLVED BY THE DALL	AS FORT WORTH INTERNATIONA	L AIRPORT BOARD
		ept and extend the term of Lease No. o Chili's/Maggiano's and Dallas Fort
Approved as to Form by	Approved as to Funding by	Approved as to M/WBE by
office 2	Non Mysouth	Tamule See
Rodriguez, Elaine	Miyashita, Glenn	Lee, Tamela
Legal Counsel Dec 20, 2023 10:20 am	Assistant Vice President Capital Planning	Vice President Business Diversity and Development
	Finance Dec 20, 2023 11:03 am	Business Diversity and Development
		Dec 20, 2023 5:32 pm
SIGNATURE REQUIRED FOR AP	PROVAL	
Approved by Agnola W Campbell		
Department Head		Pending

Date	Committee	Subject	Resolution #
01/11/2024	Concessions/Comm Dev	Approval to enter into a Lease Agreement with Host Java DFW SBC-GAB, LLC.	

#### Action

That the Chief Executive Officer or designee be authorized to enter into a Lease Agreement with Host Java DFW SBC-GAB, LLC. and the Dallas Fort Worth International Airport Board.

#### **Description**

- Host Java DFW SBC-GAB, LLC. will operate Great American Bakery, located in Terminal D, Gate D34, ID No. D-NC107A.
- The minimum annual guarantee will be \$233,247.92.
- Concessionaire will pay the following Percentage Rents:
  - ◆ Fifteen Percent of Gross Receipts for the sale of food and beverage and non-alcoholic beverages
  - ◆ Eighteen Percent of Gross Receipts for the sale of coffee
- The term of the lease shall be seven years.

#### Justification

- This action supports the Boards Concession Policy, 1.3.2 of providing and improving the shopping, dining, and service experience at DFW International Airport.
- This action supports the Boards Concession Policy, 2.2.1 Direct Negotiation (C) Relocation.
- This lease agreement is a result of the termination of the space known as Great American Bakery as a part of Lease Agreement No. 10535.

#### D/S/M/WBE Information

• The existing ACDBE and M/WBE commitments will continue to apply to the lease term.

Contract #	Agreeme	ent#	Purchase Order #	Action Amount	Revised Amount
				\$0	\$0
For Information	n contact	Fund	Project #	External Funding Source	Amount
Zenola Campbell 3-4830				\$0	

Additional Information		
		Additional Attachments: N
BE IT RESOLVED BY THE DALL	AS FORT WORTH INTERNATIONA	L AIRPORT BOARD
	r designee be authorized to enter int as Fort Worth International Airport B	to a Lease Agreement with Host Java oard.
Approved as to Form by	Approved as to Funding by	Approved as to M/WBE by
Office 15	/Kom Myoskita	Tanule Gue
Rodriguez, Elaine Legal Counsel	Miyashita, Glenn Assistant Vice President Capital	Lee, Tamela Vice President Business Diversity
Dec 20, 2023 10:11 am	Planning Finance	and Development Business Diversity and
	Dec 20, 2023 11:02 am	Development Dec 20, 2023 5:31 pm
SIGNATURE REQUIRED FOR AP	PPROVAL	Dec 20, 2023 3.31 μπ
Approved by		
Benola W Campbell		
Department Head		Pending
Dec 20, 2023 10:07 am	Chief Executiv	

Date 01/11/2024 Concessions/Comm Dev Subject Janitorial Paper Products and Dispensers Resolution
--

#### Action

That the Chief Executive Officer or designee be authorized to execute five contracts for Janitorial Paper Products and Dispensers each for an initial term of one-year with four, one-year options: Contract No. PA1089, with Ferguson Enterprises LLC dba Ferguson Facilities Supply, Grand Prairie, Texas, for a total estimated contact amount of \$9,867.60; Contract No. PA1241, with Vertiv Operating Company, Carrollton, Texas, for a total estimated contact amount of \$806,161.50; and Contract No. PA1242, with Brady Industries of Texas LLC dba BradyIFS, Fort Worth, Texas, for a total estimated contact amount of \$149,647.40; Contract No. PA1256, with Imperial Bag & Paper Co. LLC Jersey City, New Jersey, for a total estimated contact amount of \$321,606.00; and Contract No. PA1211, with M.A.N.S. Distributors, Inc., Carrollton, Texas, for a total estimated contract amount of \$399,120.00; that the Chief Executive Officer or designee is authorized to exercise options years at the Airport's discretion.

#### Description

- Award five contracts for Janitorial Paper Products and Dispensers in support of the Airport's Customer Experience Department.
- Total amount of this action is \$1,686,402.50.

#### Justification

- Replaces an existing contract that has been in place for four years.
- These contracts will provide paper supplies and dispensers to be utilized throughout the Airport campus, primarily in back-of-house locations.
- These five contracts are awarded based on lowest, responsive and responsible item pricing.
- Purchases will be made on an as-needed basis, and the Airport will have no obligation to purchase any quantity under the contract.

#### D/S/M/WBE Information

- The annual goal for the M/WBE Program is 31%.
- N/A Not subject to a goal per the Board's M/WBE Policy due to the nature of the procurement. (Goods/Finished Products)
- M.A.N.S. Distributors, Inc. is a certified Minority Business Enterprise (IF-C) and will be counted towards the Board's overall M/WBE Program goal.

#### Schedule/Term

- Start Date: January 2024
- Contract Term: One year with four, one-year options

Contract #	Agreement #	Purchase Order #	Action Amount	Revised Amount
PA1089			NTE \$9,867.60	\$0
PA1241			NTE 806,161.50	\$0
PA1242			NTE \$149,647.40	\$0
PA1256			NTE \$321,606.00	\$0
PA1211			NTE \$399,120.00	\$0

For Information contact	Fund	Project #	External Funding Source	Amount
Sharon McCloskey 3-4620	Operating Fund			\$1,686,402.50
Steven Rathers 3-6378				

- Seventeen bids, including three from M/WBE firms, were received on or before the due date of November 9, 2023
- Bid tabulation attached.
- The bids submitted by E77 LLC of Fort Worth, Texas; Malor & Company, Inc., of New York, New York; Prosystem Group LLC of Sugar Land, Texas; R.S. Hughes Co., Inc., of DFW Airport, Texas; and United Sales USA Corp of Brookly, New York, were determined non-responsive as the submissions did not meet the specifications outlined in the Airport's solicitation.
- These contracts are awarded by line item, with Ferguson Enterprises LLC dba Ferguson Facilities Supply of Grand Prairie, Texas, awarded one item; Vertiv Operating Company of Carrollton, Texas, awarded three items; Brady Industries of Texas LLC dba Brady IFS, of Fort Worth, Texas, awarded one item; Imperial Bag & Paper Co. LLC of Jersey City, New Jersey, awarded one item; and M.A,N,S.. Distributors, Inc., of Carrollton, Texas, awarded one item.
- Contract No. PA1089, with Ferguson Enterprises LLC dba Ferguson Facilities Supply of Grand Prairie, Texas, for the initial one-year contract amount of \$1,973.52, and four, one-year options in the amount of \$7,894.08 for a total estimated contact amount of \$9,867.60; Contract No. PA1241, with Vertiv Operating Company of Carrollton, Texas, for the initial one-year contract amount of \$161,232.30 and four, one-year options in the amount of \$644,929.20, for a total estimated contact amount of \$806,161.50; and Contract No. PA1242, with Brady Industries of Texas LLC dba BradyIFS, of Fort Worth, Texas, for the initial one-year contract amount of \$29,929.48, and four, one-year options in the amount of \$119,717.92, for a total estimated contact amount of \$149,647.40; and contract no. PA1256, with Imperial Bag & Paper Co. LLC of Jersey City, New Jersey, for the initial one-year contract amount of \$64,321.20 and four, one-year options in the amount of \$257,284.80, for a total estimated contact amount of \$321,606.00; Contract No. PA1211, with M.A,N,S.. Distributors, Inc., of Carrollton, Texas, for the initial one-year contract amount of \$79,824.00; and four, one-year options in the amount of \$319,296.00 for a total estimated contact amount of \$399,120.00.

Additional Attachments: Y

#### BE IT RESOLVED BY THE DALLAS FORT WORTH INTERNATIONAL AIRPORT BOARD

That the Chief Executive Officer or designee be authorized to execute five contracts for Janitorial Paper Products and Dispensers each for an initial term of one-year with four, one-year options: Contract No. PA1089, with Ferguson Enterprises LLC dba Ferguson Facilities Supply, Grand Prairie, Texas, for a total estimated contact amount of \$9,867.60; Contract No. PA1241, with Vertiv Operating Company, Carrollton, Texas, for a total estimated contact amount of \$806,161.50; and Contract No. PA1242, with Brady Industries of Texas LLC dba BradyIFS, Fort Worth, Texas, for a total estimated contact amount of \$149,647.40; Contract No. PA1256, with Imperial Bag & Paper Co. LLC Jersey City, New Jersey, for a total estimated contact amount of \$321,606.00; and Contract No. PA1211, with M.A.N.S. Distributors, Inc., Carrollton, Texas, for a total estimated contract amount of \$399,120.00; that the Chief Executive Officer or designee is authorized to exercise options years at the Airport's discretion.

Approved as to Form by

Rodriguez, Elaine Legal Counsel

Dec 21, 2023 1:12 pm

Approved as to Funding by

Miyashita, Glenn

Assistant Vice President Capital

Planning

Finance

Dec 21, 2023 7:45 am

Approved as to M/WBE by

Lee, Tamela

Vice President Business Diversity

and Development

**Business Diversity and** 

Development

Dec 20, 2023 5:32 pm

SIGNATURE REQUIRED FOR APPROVAL

Approved by

Department Head Customer Service

Dec 20, 2023 9:40 am

Sharon McCloskey

Pending

**Chief Executive Officer** 

## Contract No. PA1089 Janitorial Paper Products and Dispensers Bid Tabulation

Bidders	Bid Amount
M.A.N.S. Distributors, Inc. <sup>N1</sup> Carrollton, Texas	\$1,464,834.05
Complete Supply Farmers Branch, Texas	\$1,647,950.75
Vertiv Operating Company Carrollton, Texas	\$1,984,757.10
Torrez Paper Company <sup>N1</sup> Farmers Branch, Texas	\$2,000,695.30
HD Supply Facilities Maintenance, Ltd. Atlanta, Georgia, Texas	\$2,135,171.30
Competitive Choice, Inc. <sup>N1</sup> Houston, Texas	\$3,396,435.30
Imperial Bag & Paper Co., LLC Jersey City, New Jersey	\$3,433,133.35
Brady Industries of Texas LLC dba BradyIFS Fort Worth, Texas	\$3,648,221.00
Pollock Investments Inc. Grand Prairie, Texas	\$3,769,892.90
Ferguson Enterprises LLC dba Ferguson Facilities Supply Grand Prairie, Texas	\$3,976,743.10
Maxari Austin, Texas	\$4,193,414.30
Infinite Concepts & Solutions <sup>N2</sup> Fayetteville, Georgia	\$5,948,744.10

#### Note:

- 1. M/WBE certified through the North Central Texas Regional Certification Agency
- 2. The bid price variance is attributed to higher item prices for hand roll towels and toilet paper products.
- 3. These contracts are awarded by line item, with Ferguson Enterprises LLC dba Ferguson Facilities Supply of Grand Prairie, Texas, awarded item number 1; Vertiv Operating Company of Carrollton, Texas, awarded item numbers 5,6 and 7; Brady Industries of Texas LLC dba BradyIFS, of Fort Worth, Texas, awarded item number 2; Imperial Bag & Paper Co. LLC of Jersey City, New Jersey, awarded item number 3; and M.A.N.S. Distributors, Inc., of Carrollton, Texas, awarded item number 4.